

Japan (OTG) Product Price List

As of January 4th, 2017

※ The product prices, names and specifications are subject to change without notice.

※ The products are subject to discontinue without notice.

※ The prices are listed in Japanese yen including tax.

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	SKU	Name	Contents	**IPC	PV
Enrollment kit	40490103	dōTERRA Essential Collection Enrollment Kit (with Smart & Sassy)	<ul style="list-style-type: none"> • IPC Enrollment Fee • 3 IPC Sign Up Kits • 2 Cap Stickers • 6 Single Oils: Lavender, Lemon, Peppermint, Tea Tree, Oregano, and Frankincense (5ml Each) • Blend Oils: Deep Blue, Easy Air, Zengest, On Guard(5ml Each), and Smart&Sassy(15ml) 	21,600 -	150
	40210103	dōTERRA Essential Collection Enrollment Kit	<ul style="list-style-type: none"> • IPC Enrollment Fee • 3 IPC Sign Up Kits • 2 Cap Stickers • 6 Single Oils: Lavender, Lemon, Peppermint, Tea Tree, Oregano, and Frankincense (5ml Each) • 5 Blend Oils: Deep Blue, EasyAir, Zengest, and On Guard(5ml Each) 	19,800 -	120
	40230103	Essential Skin Care Enrollment Kit (with Gentle Scrub)	<ul style="list-style-type: none"> • IPC Enrollment Fee • 3 IPC Sign Up Kits • Facial Cleanser, Facial Toner, Essential Moisturizer, Essential Serum, and Gentle Scrub 	17,200 -	110
	40240103	AromaTouch Enrollement Kit (with dōTERRA Coconut Oil)	<ul style="list-style-type: none"> • IPC Enrollment Fee • 3 IPC Sign Up Kits • 2 Cap Stickers • dōTERRA Coconut Oil(115ml) • 4 Single Oils: Lavender, Peppermint, Tea Tree, and dōTERRA Orange(5ml Each) • 4 Blend Oils: EarthRhythm, AromaTouch, On Guard, Deep Blue(5ml Each) 	18,000 -	120
	20260103	PHOSSIL Mineral Enrollment Kit	<ul style="list-style-type: none"> • IPC Enrollment Fee • 3 IPC Sign Up Kits • 2 Cap Stickers • Spray Bottle for Mineral (30ml) • Mineral Plain (550ml) • Mineral Cafe (550ml) • 3 Single Oils: dōTERRA Orange, Lime, and Lemon(15ml Each) 	18,000 -	100
	60201205	PHOSSIL Mineral with Cassis Enrollment Kit	<ul style="list-style-type: none"> • IPC Enrollment Fee • 3 IPC Sign Up Kits • 2 Cap Stickers • Spray Bottle for Mineral (30ml) • Mineral Plain (550ml) • Mineral Cafe (550ml) • Mineral Cassis (550ml) • 3 Single Oils: dōTERRA Orange, Lime, and Lemon(15ml Each) 	23,250 -	150
	60050103	dōTERRA Spa Enrollment Kit	<ul style="list-style-type: none"> • IPC Enrollment Fee • 3 IPC Sign Up Kits • 2 Cap Stickers • Essential Skin Care Kit: Facial Cleanser, Facial Toner, Essential Moisturizer, Essential Serum, and Gentle Scrub • Sallon Essentials Shampoo and Conditioner • Hand & Body Lotion, Spa Bath Bar(Sun Rhythm and Wave Rhythm) • dōTERRA Tooth Paste • 3 Single Oils: Lavender, dōTERRA Orange, Tea Tree(15ml Each) • 1 Blend Oil: Salubelle (Roll on 10ml) 	38,200 -	275
	60030103	Home Essential Enrollment Kit	<ul style="list-style-type: none"> • IPC Enrollment Fee • 3 IPC Sign Up Kits • 2 Cap Stickers • 6 Single Oils: Frankincense, Lavender, Lemon, Tea Tree, Oregano, and Peppermint (15ml Each) • 5 Blend Oils: EasyAir, Zengest, On Guard, EarthRhythm(15ml Each), and Deep Blue(5ml)) 	41,400 -	300

	SKU	Name	Contents	**IPC	PV
Enrollment kit	20180103	Daily Use Enrollment Kit	<ul style="list-style-type: none"> • IPC Enrollment Fee • 3 IPC Sign Up Kits • 2 Cap Stickers • Wooden Box(Light Brown with Glass Window) • Spray Bottle for Mineral • dōTERRA Coconut Oil • Deep Blue Rub • Mineral Plain • Mineral Cafe • Essential Skin Care Kit: Facial Cleanser, Facial Toner, Essential Moisturizer, Essential Serum, and Gentle Scrub • Hydrating Cream • Hand & Body Lotion • Salon Essentials Shampoo & Conditioner • On Guard Forming Hand Wash and Dispencer • dōTERRA TOOTHPAoothPaste • 5 Single Oils: Lavender, Peppermint, Lemon, dōTERRA Orange, and Frankincense (15ml Each) • 1 Blend Oil: Salubelle(10ml) 	63,000 -	475
	60040103	Delux Enrollment Kit	<ul style="list-style-type: none"> • IPC Enrollment Fee • 3 IPC Sign Up Kits • 2 Cap Stickers • Lotus Diffuser • Wooden Box(Light Brown with Glass Window) • dōTERRA Coconut Oil • 8 Single Oils: Lavender, Peppermint, Lemon, Tea Tree, dōTERRA Orange, Grapefruit, Frankincense, and Oregano • 8 Blend Oils: On Guard, Smart & Sassy, Zengest, EarthRhythm, EasyAir, AromaTouch(15ml Each), Salubelle(10ml), and Deep Blue(5ml) 	65,000 -	475

	SKU	Name (USName)	Amount	Retail	*PM	**IPC	PV	Point
Single oil	49360103	Arborvitae	5mL	4,800 -	3,360 -	3,200 -	29	29
	30240103	YlangYlang	15mL	7,880 -	5,510 -	5,250 -	49	49
	60200351	Wintergreen	15mL	3,900 -	2,773 -	2,600 -	23	23
	30180103	Oregano	15mL	5,250 -	3,680 -	3,500 -	32	32
	30170103	dōTERRA Orange (Wild Orange)	15mL	2,330 -	1,630 -	1,550 -	14	14
	30020203	Cassia	15mL	4,200 -	2,940 -	2,800 -	26	26
	49350203	Cardamon	5mL	5,700 -	3,990 -	3,800 -	35	35
	30420203	Clary Sage	15mL	8,250 -	5,780 -	5,500 -	51	51
	30100103	Grapefruit	15mL	3,530 -	2,470 -	2,350 -	22	22
	30040203	Clove	15mL	3,150 -	2,210 -	2,100 -	19	19
	30780203	Coriander	15mL	5,700 -	3,990 -	3,800 -	35	35
	30050103	Cypress	15mL	3,450 -	2,420 -	2,300 -	21	21
	30210103	Sandalwood	5mL	14,250 -	9,980 -	9,500 -	88	88
	49300103	Cedarwood	15mL	2,850 -	2,000 -	1,900 -	18	18

	SKU	Name (US Name)	Amount	Retail	*PM	**IPC	PV	Point
Single oil	30030203	Cinnamon Bark	5mL	4,800 -	3,360 -	3,200 -	30	30
	49290103	Juniper Berry	5mL	4,200 -	2,940 -	2,800 -	26	26
	41850203	Cilantro	15mL	5,700 -	3,990 -	3,800 -	35	35
	31630203	Ginger	15mL	7,980 -	6,400 -	6,000 -	50	50
	31610203	Spearmint	15mL	5,985 -	4,800 -	4,500 -	38	45
	30090103	Geranium	15mL	6,380 -	4,460 -	4,250 -	39	39
	30220203	Thyme	15mL	5,905 -	4,736 -	4,440 -	36	36
	31590103	Douglas Fir	5mL	4,650 -	3,307 -	3,100 -	27	27
	30150103	Tea Tree (Melaleuca)	15mL	4,140 -	2,900 -	2,760 -	26	26
	30010203	Basil	15mL	4,350 -	3,050 -	2,900 -	27	27
	30890103	Patchouli	15mL	6,380 -	4,460 -	4,250 -	39	39
	41290203	Fennel	15mL	3,219 -	2,581 -	2,420 -	19	19
	41040203	Black Pepper	5mL	4,650 -	3,260 -	3,100 -	29	29
	30070103	Frankincense	15mL	14,930 -	10,450 -	9,950 -	92	92
	30430103	Vetiver	15mL	7,500 -	5,250 -	5,000 -	46	46
	30190103	Peppermint	15mL	4,350 -	3,050 -	2,900 -	27	27
	31570203	Peppermint Beadlet	125 capsules	2,930 -	2,050 -	1,950 -	13	18
	30410103	Helichrysum	5mL	17,250 -	12,080 -	11,500 -	107	107
	30790203	Bergamot	15mL	6,000 -	4,200 -	4,000 -	37	37
	30250103	White Fir	15mL	4,350 -	3,050 -	2,900 -	27	27
	30140203	Marjoram	15mL	4,200 -	2,940 -	2,800 -	26	26
	30160103	Myrrh	15mL	11,400 -	7,980 -	7,600 -	70	70
	30850203	Melissa	5ml	27,600-	19,627-	18,400-	162	—
	30060103	Eucalyptus	15mL	2,850 -	2,000 -	1,900 -	18	18
	30870103	Lime	15mL	2,780 -	1,940 -	1,850 -	17	17
	30110103	Lavender	15mL	4,730 -	3,310 -	3,150 -	29	29
	30120103	Lemon	15mL	2,250 -	1,580 -	1,500 -	14	14
	30130203	Lemongrass	15mL	2,250 -	1,580 -	1,500 -	14	14
	30200203	Rosemary	15mL	2,930 -	2,050 -	1,950 -	18	18
	30800103	Roman Chamomile	5ml	9,150-	6,507-	6,100-	54	—
31640103	dōTERRA Coconut Oil (Coconut Oil)	115mL	2,630 -	1,840 -	1,750 -	16	16	

	SKU	Name (US Name)	Amount	Retail	*PM	**IPC	PV	Point
Blend oil	31010103	EarthRhythm® (Balance) Coconuts Oil / Spruce/Ho Wood / Frankincense / Blue Chamomile Flower	15mL	4,430 -	3,100 -	2,950 -	27	27
	31200103	AromaTouch® Cyprus / Majoram / Peppermint / Basil / Grapefruit / Lavender	15mL	5,480 -	3,830 -	3,650 -	34	34
	49370103	EasyAir® (Breathe) Laurel Leaf / Eucalyptus / Peppermint / Tea Tree / Lemon / Ravensara Leaf / Cardamon	15mL	4,500 -	3,150 -	3,000 -	28	28
	41840103	Intune® (Roll-on) Amyris Bark / Patchouli Lea / Frankincense Resin / Lime Peel / Ylang Ylang Flower / Hawaiian Sandalwood Wood / Roman Chamomile Flower Essential Oils	10mL	7,200 -	5,040 -	4,800 -	45	45
	31080103	Whisper® Bergamot Peel / Ylang Ylang Flower / Patchouli Leaf / Vanilla Bean Absolute / Jasmine Flower Absolute / Cinnamon Bark / Labdanum / Vetiver Root / Hawaiian Sandalwood / Cocoa Bean Absolute / Rose Flower Essential Oils in a base of Fractionated Coconut Oil	5mL	5,250 -	3,680 -	3,500 -	32	32
	31040103	WindRhythm® (Elevation) Lavandin Flower / Lavender Flower / Hawaiian Sandalwood / Tangerine Peel / Melissa Flower / Ylang Ylang Flower / Elemi Resin / Osmanthus Flower / Lemon Myrtle Leaf Essential Oils	15mL	8,250 -	5,780 -	5,500 -	51	51
	31090103	WaveRhythm® (Serenity) Lavender Flower / Sweet Marjoram Leaf / Roman Chamomile Flower / Ylang Ylang Flower / Hawaiian Sandalwood Essential Oils / Vanilla Bean Absolute	15mL	7,050 -	4,940 -	4,700 -	44	44
	49400103	HD Clear® (Roll-on) Black Cumin Seed Oil / Ho Wood / Melaleuca Leaf / Litsea Berry / Eucalyptus Leaf / Geranium Plant Essential Oils	10mL	4,580 -	3,200 -	3,050 -	25	25
	31100103	On Guard® Wild Orange Peel / Clove Bud / Cinnamon Bark / Eucalyptus Leaf, and Rosemary Leaf / Flower essential oils.	15mL	6,830 -	4,780 -	4,550 -	42	42
	31580203	On Guard® Beadlet dōTERRA Orange / Clove / Cinnamon Bark / Eucalyptus / Rosemary	125 capsules	3,300 -	2,310 -	2,200 -	18	20
	35270103	ClaryCalm® (Roll-on) Clary Sage / Lavender / Bergamot / Roman Chamomile / Cedarwood / Ylang Ylang / Geranium / Fennel / Palmarosa / Carrot Seed / Vitex	10mL	5,550 -	3,890 -	3,700 -	34	34
	31730103	dōTERRA Console™ Frankincense / Patchouli / Ylang Ylang / Sistus / Amyris / Sandalwood / Rose / Osmanthus	5ml	7,600 -	6,080 -	5,700 -	48	48
	37140103	Salubelle (Roll-on) (Immortelle) Frankincense / Sandalwood / Lavender / Myrrh / Helichrysum / Rose	10mL	15,980 -	11,180 -	10,650 -	99	99
	31020103	SunRhythm® (Citrus Bliss) dōTERRA Orange / Lemon / Grapefruit / Mandarin / Bergamot / Tangerine / Clementine / Vanilla Beans	15mL	3,450 -	2,420 -	2,300 -	21	21
	31370103	Smart & Sassy® (Slim & Sassy) Grapefruit / Lemon / Peppermint / Ginger / Cinnamon Bark	15mL	5,330 -	3,730 -	3,550 -	33	33
31030103	Zengest® (DigestZen) Ginger / Peppermint / Careway / Coriander / Anise / Tarragon / Fennel	15mL	7,050 -	4,940 -	4,700 -	44	44	

	SKU	Name (US Name)	Amount	Retail	*PM	**IPC	PV	Point
Blend oil	31460203	Zendocrine® Tangerine / Rosemary / Geranium / JuniperBerry / Cilantro	15mL	5,267 -	4,224 -	3,960 -	32	32
	31720103	dōTERRA Cheer™ dōTERRA Orange / Clove /Star Anise / Lemon Myrtle / Vanilla Bean / Nutmeg / Zdravetz / Ginger / Cinnamon Bark	5mL	5,200 -	4,160 -	3,900 -	33	33
	31050103	Deep Blue® Wintergreen / Camphor / Peppermint / Blue Tansy / German Chamomile / Helichrysum / Osmanthus	5mL	7,130 -	4,990 -	4,750 -	44	44
	31380103	Deep Blue® (Roll-on) Wintergreen / Camphor / Peppermint / Blue Tansy / German Chamomile / Helichrysum / Osmanthus	10mL	14,400 -	10,080 -	9,600 -	89	89
	31190103	TerraArmor® <TerraShield> Special Blend	15mL	2,180 -	1,520 -	1,450 -	13	13
	31350103	Pastentus® (Roll-on) <PastTense> Wintergreen / Lavender / Peppermint / Frankincense / Cilantro / Marjoram / Roman Chamomile / Basil / Rosemary	10mL	3,600 -	2,520 -	2,400 -	22	22
	31760103	dōTERRA Passion™ Coconut Oil / Cardamom / Cinnamon Bark / Ginger / Clove / Sandalwood / Jasmine / Vanilla Bean / Damiana	5mL	8,645 -	6,935 -	6,500 -	55	55
	31710103	dōTERRA Peace™ Vetiver / Lavender / Ylang Ylang / Frankincense / Clary Sage / Marjoram / Cistus / Spearmint	5mL	5,735 -	4,585 -	4,300 -	36	36
	31060103	Purify® Lemon / Lime / Pine / Citronella / Tea Tree / Cilantro	15mL	4,350 -	3,050 -	2,900 -	27	27
	31750103	dōTERRA Forgive™ Spruce / Bergamot / JuniperBerry / Myrrh / Arborvitae / Nootka Tree Wood / Thyme / Citronella	5mL	4,125 -	3,305 -	3,100 -	26	26
31740103	dōTERRA Motivate™ Peppermint / Clementine / Coriander / Basil / Yuzu / Melissa / Rosemary / Vanilla Bean	5mL	4,800 -	3,840 -	3,600 -	30	30	

Living	38910103	dōTERRA® Toothpaste <On Guard Toothpaste>	125 g	1,580 -	1,100 -	1,050 -	6	10
	38070103	On Guard® Forming Hand Wash & Dispanser 237ml (2pk)	473mL	3,900 -	2,730 -	2,600 -	20	—
	38010103	On Guard® Forming Hand Wash	473mL	3,450 -	2,420 -	2,300 -	20	20
	38020103	On Guard® Forming Hand Wash (2pk)	473mL × 2	6,300 -	4,410 -	4,200 -	36	—
	38900103	Deep Blue® Rub (Cream)	120mL	5,550 -	3,890 -	3,700 -	33	33

	SKU	Name (US Name)	Amount	Retail	*PM	**IPC	PV	Point
Skin care	37380103	Veráge Cleanser	60mL	5,480 -	3,830 -	3,650 -	29	34
	37390103	Veráge Toner	50mL	4,800 -	3,360 -	3,200 -	23	30
	37400103	Veráge Hydrating Serum < Veráge Immortelle Hydrating Serum >	15mL	14,250 -	9,980 -	9,500 -	80	88
	37410103	Veráge Moisturizer	30mL	6,150 -	4,310 -	4,100 -	36	38
	42690103	Veráge Skin Care Collection Veráge Cleanser / Veráge Toner / Veráge Hydrating Cream, and Veráge Moisturizer	—	24,540 -	17,180 -	16,360 -	125	190
	37010103	Facial Cleanser	120mL	3,230 -	2,260 -	2,150 -	19	19
	37020103	Facial Toner < Pore Reducing Toner >	120mL	3,380 -	2,360 -	2,250 -	20	20
	37040103	Essential Serum < Tightening Serum >	30mL	9,830 -	6,880 -	6,550 -	57	61
	37030103	Essential Moisturizzerr < Anti-Aging Moisturizer >	50mL	6,600 -	4,620 -	4,400 -	38	41
	37070103	Essential Skin Care Kit Facial Cleanser / Facial Toner / Essential Moisturizer / Essential Serum	1 set	21,300 -	14,910 -	14,200 -	120	131
	37060103	Essential Skin Care Kit (LRP) Facial Cleanser / Facial Toner / Essential Moisturizer / Essential Serum / Gentle Scrub	1 set	—	14,910 -	14,200 -	110	—
	37050103	Gentle Scrub < Invigorating Scrub >	75mL	3,530 -	2,470 -	2,350 -	21	21
	37160103	Hydrating Cream	50mL	7,130 -	4,990 -	4,750 -	40	44
	49420103	HD Clear® Foaming Face Wash	50mL	4,580 -	3,200 -	3,050 -	25	25
21260103	HD Clear® Set HD Clear Roll On / HD Clear Foaming Face Wash	10mL + 50mL	6,750 -	4,800 -	4,500 -	30	47	

Spa	36220103	Salon Essentials® Protecting Shampoo	250mL	3,750 -	2,630 -	2,500 -	22	22
	36230103	Salon Essentials® Smoothing Conditioner	253.58g	4,350 -	3,050 -	2,900 -	25	27
	36260103	Salon Essentials® Shampoo & Conditioner	250mL	—	4,040 -	3,850 -	26	—
	36240103	Salon Essentials® Protecting Shampoo (2pk) (LRP)	250mL × 2	—	3,730 -	3,550 -	25	—
	36250103	Salon Essentials® Smoothing Conditioner (2pk) (LRP)	250mL × 2	—	4,040 -	3,850 -	26	—

	SKU	Name (US Name)	Amount	Retail	*PM	**IPC	PV	Point
Spa	60200378	Salon Essentials® Root to Tip Serum (Salon Essentials Heir Serum)	30mL	7,050 -	4,940 -	4,700 -	40	44
	36100103	Hand & Body Lotion	200mL	2,850 -	2,000 -	1,900 -	17	17
	36110103	Hand & Body Lotion (3pk)	200mL × 3	6,530 -	4,570 -	4,350 -	33	—
	36120103	Hand & Body Lotion (3pk) + Mood Management Kit 3 Hand & Body Lotion / EarthRhythm® / WindRhythm® / WaveRhythm® / SunRhythm® (Every 15ml)	200mL × 3 + 15mL × 4	25,950 -	18,170 -	17,300 -	120	—
	36170103	Rose Hand Lotion	100mL	2,000 -	2,000 -	2,000 -	—	—
	36140103	Spa Bath Bar (WaveRhythm®) (Serenity® Calming Bath Bar)	113 g	1,430 -	1,000 -	950 -	8	8
	36130103	Spa Bath Bar (SunRhythm®) (Citrus Bliss® Invigorating Bath Bar)	113 g	1,430 -	1,000 -	950 -	8	8

Supplements	35450203	DDR Prime® Pack DDR Prime® / Mito 2 Max® / Alpha CRS+®	120 Capsules	24,750 -	17,330 -	16,500 -	110	—
	41510103	DDR Prime® (Oil)	30ml	11,550 -	8,090 -	7,700 -	71	71
	41740203	DDR Prime® (Capsule)	120 Capsules	11,100 -	7,770 -	7,400 -	60	69
	49310203	Tri Ease® Softgel	60 Capsules	4,950 -	3,470 -	3,300 -	21	21
	34280203	Zendocrine® Softgel	60 Capsules	5,250 -	3,680 -	3,500 -	24	24
	35430203	Zengest® Softgel	60 Capsules	4,200 -	2,940 -	2,800 -	16	16
	35420203	On Guard® Softgel	60 Capsules	5,550 -	3,890 -	3,700 -	22	22
	34270203	Smart & Sassy® Softgel	90 Capsules	7,350 -	5,150 -	4,900 -	31	31
	35310203	Mito2Max®	120 Capsules	8,850 -	6,200 -	5,900 -	40	55
	34180203	Alpha CRS+®	120 Capsules	14,030 -	9,820 -	9,350 -	76	87
	11221	PHOSSIL Mineral Plain	550ml	9,080 -	6,350 -	6,050 -	50	56
	11	PHOSSIL Mineral Plain 2pk	550ml × 2	16,950 -	11,870 -	11,300 -	100	105
	113701	PHOSSIL Mineral Cafe	550ml	9,600 -	6,720 -	6,400 -	50	59
	113801	PHOSSIL Mineral Cafe 2pk	550ml × 2	17,850 -	12,500 -	11,900 -	100	110
	114401	PHOSSIL Mineral Combination Set (Plain and Cafe)	550ml	17,400 -	12,180 -	11,600 -	100	107
	11181	PHOSSIL Mineral Capsule	120 Capsules	17,850 -	12,500 -	11,900 -	100	110
	34430203	PHOSSIL Mineral Cassis	550ml	9,600 -	6,720 -	6,400 -	50	59
	34440203	PHOSSIL Mineral Cassis 2pk	550ml × 2	17,850 -	12,500 -	11,900 -	100	110
34450203	PHOSSIL Mineral Combination Set (Plain and Cassis)	550ml Each	17,400 -	12,180 -	11,600 -	100	108	

	SKU	Name (US Name)	Amount	Retail	*PM	**IPC	PV	Point
Accessories	50810103	Lea Diffuser	1	15,876 -	11,113 -	10,584 -	—	—
	33160103	Lotus Diffuser	1	19,500 -	13,650 -	13,000 -	50	—
	42660103	Wooden Box (Light Brown with Glass Window)	1	3,750 -	2,630 -	2,500 -	—	—
	50820103	Wooden Box 50	1	8,100 -	5,670 -	5,400 -	—	—
	50830103	Wooden Box 75	1	12,150 -	8,510 -	8,100 -	—	—
	50840103	Wooden Box Mini	1	1,620 -	1,134 -	1,080 -	—	—
	50110000	dōTERRA Mini Bottle Case (Black) (8 2ml vials)	1	1,200 -	840 -	800 -	—	—
	44360000	dōTERRA Mini Bottle Case (Purple) (8 2ml vials)	1	1,200 -	840 -	800 -	—	—
	33000103	Mini Bottle 2ml × 24 bottles	24	1,200 -	840 -	800 -	—	—
	35320103	Spray Bottle for Mineral (30ml)	1	450 -	320 -	300 -	—	—
	38030000	On Guard® Forming Dispenser (237ml)	1	300 -	210 -	200 -	—	—
	45430103	Hand Bag with dōTERRA Logo (Small 10 bags)	10	300 -	210 -	200 -	—	—
	43090103	Cap Sticker (1 set)	2	90 -	60 -	60 -	—	—
	43100103	Cap Sticker (3 sets)	2 × 3sets	180 -	130 -	120 -	—	—
	60200763	Clear File (10 pk)	10	1,650 -	1,173 -	1,100 -	—	—
	33220103	Aroma Ball 3pk For Refilling Aroma Pendant	3	1,500 -	1,050 -	1,000 -	—	—
33180103	Aroma Ball 1pk For refilling Aroma Pendant *Only at the Product Center	1	560 -	390 -	370 -	—	—	

Business tool	48000103	dōTERRA Orange Empower Kit 10 IPC Sign Up Kits 10 dōTERRA Orange (5ml) 15 Invitation to Events	10pk 5mL × 10 bottles 15 sheets	—	—	6,250 -	12	58
	42440103	Product Guide (1)	1	200 -	120 -	120 -	—	—
	42450103	Product Guide (10)	10	1,650 -	1,000 -	1,000 -	—	—
	20220103	PM Sign Up Kit (1)	1	230 -	160 -	150 -	—	—
	20230103	PM Sign Up Kit (10)	10	1,800 -	1,260 -	1,200 -	—	—
	42420103	IPC Sign Up Kit (1)	1	380 -	260 -	250 -	—	—
	42430103	IPC Sign Up Kit (10)	10	3,300 -	2,310 -	2,200 -	—	—
	55200103	JAPAN Leadership Magazine 2016 (1)	1	—	400 -	400 -	—	—
	55210103	JAPAN Leadership Magazine 2016 (10)	10	—	3,600 -	3,600 -	—	—
	60200797	Kit List (10 pk)	10	750 -	533 -	500 -	—	—

	SKU	Name < US Name >	Amount	Retail	*PM	**IPC	PV	Point
Kits	21140103	dōTERRA Essential Aromatics™ (Aromatherapy Kit) 6 Blend Oils : dōTERRA Motivate® / dōTERRA Cheer® / dōTERRA Passion® / dōTERRA Forgive® / dōTERRA Console® / dōTERRA Peace® (6 X 5mL)	5mL × 6	32,585 -	26,135 -	24,500 -	195	245
	32790103	dōTERRA Essential Collection Single Oils: Lavender / Lemon / Peppermint / Tea Tree / Oregano / Frankincense (5ml each) Blend Oils: Deep Blue® / EasyAir® / Zengest® / On Guard®(5ml each)	5mL × 10	26,100 -	18,270 -	17,400 -	150	161
	20570103	Aroma Touch Kit – Package renewal (Aroma Touch Technique Kit) Single Oils: Lavender / Peppermint / Tea Tree / dōTERRA Orange (5ml each) Blend Oils: EarthRhythm®, AromaTouch® / On Guard® / Deep Blue® (5ml each) dōTERRA Coconut Oil (115ml)	5ml x 8, 115ml	22,500 -	15,750 -	15,000 -	110	139
	32180103	Intro kit Lavender, Lemon, Peppermint (5ml each)	5mL × 3	4,200 -	2,940 -	2,800 -	20	26
	32190103	Intro kit (6 boxes) Lavender, Lemon, Peppermint (5ml each)	(5mL × 3) × 6	23,700 -	16,590 -	15,800 -	120	—

	SKU	Name	Contents	**IPC	PV
Special kits	41780103	dōTERRA Spa Kit	<ul style="list-style-type: none"> • 3 IPC Sign Up Kits • 1 Cap Sticker • Essential Skincare Kit: Facial Cleanser, Facial Toner, Essential Moisturizer, Essential Serum, Gentle Scrub • Essentials Shampoo & Conditioner, Hand & Body Lotion, Spa Bath Bar (SunRhythm®), Spa Bath Bar (WaveRhythm®), dōTERRA Toothpaste • Single Oils: Lavender, dōTERRA Orange, Tea Tree (15ml each) • Blend Oil: Salubelle 	35,200 -	275
	41180103	Home Essential Kit	<ul style="list-style-type: none"> • 3 IPC Sign Up Kits • 1 Cap Sticker • Single Oils: Frankincense, Lavender, Lemon, Melaleuca, Oregano, Peppermint (15ml each) • Blend Oils: EasyAir®, Zengest®, On Guard®, EarthRhythm® (15ml each), Deep Blue® (5ml) 	38,400 -	300

	SKU	Name	Contents	**IPC	PV
Special kits	20680103	Daily Use Kit	<ul style="list-style-type: none"> - 3 IPC Sign Up Kits - 1 Cap Sticker - Wood Box (Brown, Glass Window) - Mineral Spray Bottle (30ml) - dōTERRA Coconut Oil (115ml) - Deep Blue® Rub - PHOSSIL Mineral Plain (550ml) - PHOSSIL Mineral CaFe (550ml) - Essential Skincare Kit: Facial Cleanser, Facial Toner, Essential Serum, Essential Moisturizer - Hydrating Cream - Hand & Body Lotion - Salon Essentials® Shampoo & Conditioner - On Guard® Hand Wash + Dispenser - dōTERRA® Toothpaste - Single Oils: Lavender, Peppermint, Lemon, dōTERRA® Orange, Frankincense (15ml each) - Blend Oils: Salubelle (10ml Roll on) 	60,000 -	475
	32040103	Deluxe Kit	<ul style="list-style-type: none"> - 3 IPC Sign Up Kits - 1 Cap Sticker - Lotus Diffuser - Wood Box (Brown, Glass Window) - dōTERRA Coconut Oil (115ml) - Single Oils: Lavender, Peppermint, Lemon, Tea Tree, dōTERRA® Orange, Grapefruit, Frankincense, Oregano (15ml each) - Blend Oils: On Guard®, Smart & Sassy®, Zengest®, EarthRhythm®, EasyAir®, AromaTouch® (15ml each), Salubelle (10ml Roll on), Deep Blue (5ml) 	62,000 -	475
	41790103	Experience dōTERRA kit	<ul style="list-style-type: none"> - 10 IPC Sign Up Kits - Lotus Diffuser - 2 dōTERRA Coconut Oils (115ml) - 144 Mini Bottle 2ml - 1 Cap Sticker - Wood Box (Brown, Glass Window) - dōTERRA Mini Bottle Case (Purple) - dōTERRA Mini Bottle Case (Black) - Essential Skincare Kit: Facial Cleanser, Facial Toner, Essential Serum®, Essential Moisturizer, Gentle Scrub - Essentials Shampoo & Conditioner, 3 Hand & Body Lotions, Spa Bath Bar (SunRhythm®), Spa Bath Bar (WaveRhythm®), dōTERRA Toothpaste - Single Oils: Lavender, Peppermint, Lemon, Tea Tree, dōTERRA Orange, Grapefruit, Frankincense, Oregano (15ml each x2) - Blend Oils: On Guard®, Smart & Sassy®, Zengest®, EarthRhythm®, EasyAir®, AromaTouch® (15ml each x2), Salubelle (10ml Roll on x2), Deep Blue® (5ml x2) 	146,500 -	1100

	SKU	Name	Contents	**IPC	PV
Special kits	40990103	Oil Sharing Kit	<ul style="list-style-type: none"> • 10 IPC Enrollment Kits • Lotus Diffuser • doTERRA Coconut Oil (115ml x2) • 144 Mini Bottle 2ml (144) • 5 Cap Stickers • Wood Box (Brown, Glass Window) • doTERRA Mini Bottle Case (Purple) • 3 Intro Kits • Single Oils: Lavender, Lemon, Peppermint, Tea Tree (15ml each x3), doTERRA Orange, Grapefruit, Oregano (15ml each x2) • Blend Oils: On Guard, Smart & Sassy®, Zengest, EasyAir® (15ml each x3), Deep Blue® (5ml x3), EarthRhythm®, AromaTouch® (15ml each x2) 	151,500 -	1200

The Japan OTG Products list is part of the Gaiyoshomen and Contract.

< Cosmetic Usage Warning Statement >

- Please use cosmetics after checking the skin; whether skin condition appears to be normal or not.
- Be sure to consult a dermatologist if any of the cosmetics create an allergic reaction after being exposed to direct sunlight.
 - Redness
 - Swelling
 - Itchiness
 - Skin irritation
 - Discoloration (White spots, darkness, etc.)
- Avoid using cosmetics on parts of skin where an injury, swelling, and/or eczema appear.
- Some individuals may be sensitive to essential oils, depending on skin sensitivities, so it is necessary to conduct a patch-test before applying essential oils.
- The topical use of citrus essential oils may cause staining of the skin, rash, and/or allergic reaction in the event of exposure to direct sunlight or UV rays. Please use caution to avoid direct sunlight or UV rays for up to 12 hours after application.

doTERRA CPTG Essential Oils Japan G.K.

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